ATLANTIC GROUP



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Atlantic is an independent insurance broker, providing bespoke solutions and risk advisory services for M&A risks. Our team of experienced professionals has an established track record in supporting buyouts, advising financial sponsors and strategic acquirers.

We work closely with our clients to identify the key risks on every transaction, enabling us to structure effective risk transfer solutions. Our team has built a reputation for expansive thinking, world-class service and negotiating firmly with insurers to obtain the best cover from the insurance market.

ADDED VALUE

We support our clients' risk management requirements throughout the investment lifecycle. Our strategic partnerships and access to multiple insurance markets enables us to align M&A Insurance with the target company's underlying operational insurance policies.



M&A Insurance

Representations & Warranties, Tax Liability and Contingent Risk insurance

| Advice | We provide strategic advice to integrate M&A Insurance into the deal process, including guidance on legal, financial and tax diligence scopes. |
|-----------|--|
| Placement | By taking ownership of the placement, we reduce the workload of deal teams – allowing them to focus on the transaction, safe in the knowledge that we will secure cover for the risks. |
| Claims | We provide a full post-closing claims advisory service. Our experienced team has a track record of securing M&A Insurance claims pay-outs for our clients. |

Target's Insurance

Partnership with independent insurance consultants or specialist insurance brokers.

| Due Diligence | Comprehensive report based on a deep understanding of the target's business and insurance program. |
|----------------|---|
| Implementation | Post closing implementation with minimal disruption, accessing multiple specialist insurance brokers. |

EXPERT APPROACH



Strategic Consultation

We provide strategic consultation at the outset of the process, identifying key target company risks and offering guidance on legal, financial and tax diligence scopes.



Detailed Analysis

We undertake a detailed analysis of transaction documents, diligence reports and existing insurance policies, allowing us to design effective risk transfer solutions.



Tested Execution

We are highly responsive and have a track record in executing M&A Insurance across a broad range of transactions, negotiating firmly with insurers to obtain the best cover.

PROVEN RESULTS*



Aggregate transaction value supported by our team's solutions.

300+

Deals backed by our team's policies.

\$10M - 18BN+

Range of deal value supported by our team, including one of the largest insured deals on record.

\$492M

Average value of deals supported by our team.

*based on transactions supported before founding Atlantic

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